



**The Collector's Handbook: Tax Planning,  
Strategy, and Estate Advice from Collectibles  
Experts for Collectors and their Heirs 7th Edition  
2013**

*James L. Halperin, Gregory J. Rohan, with Mark Prendergast*

Download now

[Click here](#) if your download doesn't start automatically

# The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013

*James L. Halperin, Gregory J. Rohan, with Mark Prendergast*

**The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013** James L. Halperin, Gregory J. Rohan, with Mark Prendergast

On February 3rd 2008, famed art collector Charles Martignette died suddenly at the age of fifty-seven, leaving behind the greatest collection of American illustration art in the history of the world: 4,300 pieces with a total value of more than \$20 million, including important works by Norman Rockwell, Alberto Vargas, and Gil Elvgren. Heritage Auctions, the third largest auction house in the world, used a fleet of three fifty-three foot long trucks to haul the collection to its offices in Dallas. Unfortunately, Mr. Martignette's visionary collecting habits were not accompanied by astute estate planning. It took weeks to locate his will and when it was finally found, it had not been properly executed (only one witness rather than the two witnesses Florida law requires); it was declared invalid and, after thousands in legal fees that could have been avoided, his estate went to his estranged family rather than the man (his lifelong friend and mentor) whom he had had designated as his beneficiary. Stories of poor estate planning leading to disaster are common but in the world of art, antiques and collectibles, collectors and their heirs face a unique set of challenges, such as authenticity and provenance, identifying which pieces are of great value and how they should be sold or otherwise transferred, storage and maintenance, and more. Now more than ever, collectors and their families need objective and authoritative guidance. A 2012 Barclays Wealth and Investment Management study found that, on average, high-net worth individuals have 9.6% of their net worth invested in art, antiques, and collectibles. Yet unlike their real estate holdings and securities investments, the estate planning for these assets is often overlooked. We wrote this book because we re tired of seeing families plunged into chaos when a devoted collector neglects the administrative elements of his collection, says co-author James Halperin, co-founder and Chairman of Heritage Auctions. The collectors we work with derive great pleasure and a sense of purpose from their passion for beauty and scarcity. With just a little more attention to detail, they can ensure that their heirs and charities of choice derive the maximum value from their efforts. This book provides a step-by-step guide on how to do that. The Collector s Handbook, written by the Heritage Auctions experts who presided over more than \$860 million in sales in 2012, helps collectors create a plan for heirs, ensure that charitable donations provide maximum tax benefits, and choose the best method for storing, preserving, and liquidating a collection. It s also filled with stories from the trenches of the auction business: from the abstract art collector who left his heirs puzzled when they couldn t figure out which of the paintings in his collection was the banana painting he was referring to to the New Jersey politician who made a small fortune when a live auction-misunderstanding drove the coin he d consigned to sell for more than five times its pre-sale estimate.

 [Download The Collector's Handbook: Tax Planning, Strategy, ...pdf](#)

 [Read Online The Collector's Handbook: Tax Planning, Strategy ...pdf](#)

**Download and Read Free Online The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 James L. Halperin, Gregory J. Rohan, with Mark Prendergast**

---

**From reader reviews:**

**Beverly Dewitt:**

Do you among people who can't read pleasurable if the sentence chained inside straightway, hold on guys this particular aren't like that. This The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 book is readable simply by you who hate the straight word style. You will find the info here are arrange for enjoyable studying experience without leaving even decrease the knowledge that want to supply to you. The writer connected with The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 content conveys objective easily to understand by a lot of people. The printed and e-book are not different in the written content but it just different such as it. So , do you nonetheless thinking The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 is not loveable to be your top list reading book?

**Winston Nakashima:**

Nowadays reading books are more than want or need but also get a life style. This reading addiction give you lot of advantages. The huge benefits you got of course the knowledge the particular information inside the book that improve your knowledge and information. The details you get based on what kind of book you read, if you want have more knowledge just go with schooling books but if you want truly feel happy read one having theme for entertaining like comic or novel. Typically the The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 is kind of book which is giving the reader capricious experience.

**Muriel Colvard:**

Within this era which is the greater person or who has ability to do something more are more important than other. Do you want to become among it? It is just simple approach to have that. What you have to do is just spending your time not much but quite enough to get a look at some books. On the list of books in the top list in your reading list is actually The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013. This book which is qualified as The Hungry Hills can get you closer in becoming precious person. By looking upward and review this publication you can get many advantages.

**Seth Sutherland:**

E-book is one of source of expertise. We can add our knowledge from it. Not only for students but additionally native or citizen want book to know the update information of year to be able to year. As we know those books have many advantages. Beside many of us add our knowledge, could also bring us to around the world. By book The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from

Collectibles Experts for Collectors and their Heirs 7th Edition 2013 we can consider more advantage. Don't someone to be creative people? For being creative person must like to read a book. Merely choose the best book that appropriate with your aim. Don't always be doubt to change your life with that book The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013. You can more pleasing than now.

**Download and Read Online The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 James L. Halperin, Gregory J. Rohan, with Mark Prendergast #Q92CD0TU1PK**

## **Read The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 by James L. Halperin, Gregory J. Rohan, with Mark Prendergast for online ebook**

The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 by James L. Halperin, Gregory J. Rohan, with Mark Prendergast Free PDF download, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 by James L. Halperin, Gregory J. Rohan, with Mark Prendergast books to read online.

## **Online The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 by James L. Halperin, Gregory J. Rohan, with Mark Prendergast ebook PDF download**

**The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 by James L. Halperin, Gregory J. Rohan, with Mark Prendergast Doc**

**The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 by James L. Halperin, Gregory J. Rohan, with Mark Prendergast Mobipocket**

**The Collector's Handbook: Tax Planning, Strategy, and Estate Advice from Collectibles Experts for Collectors and their Heirs 7th Edition 2013 by James L. Halperin, Gregory J. Rohan, with Mark Prendergast EPub**